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October 6, 2015

The Honorable David Vitter  
Chairman  
Committee on Small Business & Entrepreneurship  
United States Senate  
428A Russell Senate Office Building  
Washington, D.C. 20510

The Honorable Jeanne Shaheen  
Ranking Member  
Committee on Small Business & Entrepreneurship  
United States Senate  
428A Russell Senate Office Building  
Washington, D.C. 20510

Dear Chairman Vitter and Ranking Member Shaheen:

COMPTEL is the leading trade association representing the competitive communications industry across all technology platforms. Our members are entrepreneurial companies driving technological innovation and creating economic growth through competitive voice, video, and data offerings and are leaders in the development and deployment of next generation IP-based broadband networks and services. Many of our member companies are small businesses serving the communications needs of small businesses in their communities.

It is imperative that federal policies not only incent investment in the deployment of new networks and services but that they also increase the adoption of broadband technologies and services. The Small Business Broadband and Emerging Information Technology Act 2015 is an excellent step forward in increasing broadband adoption by providing additional support and education for small businesses as they seek to grow and compete in today's global economy.

COMPTEL thanks you for your leadership and recognition of the critical role that broadband deployment and adoption plays in fostering successful small businesses.

Sincerely,

A handwritten signature in black ink, appearing to read "Chip Pickering". The signature is fluid and cursive, with a large, stylized "C" and "P".

Chip Pickering  
COMPTEL CEO